

## Development and Construction

### *Information required for registration with The Oasis Group*

- **General Company Information**
  - Audited accounts
    - Ideally for last 3 trading years, but a minimum of 1 year as long as this is the most recent period.
  - Banking references
    - Simple statement that the company is a customer of the bank and is in good standing
  - Corporate overview
    - A presentation, document or website link that provides a general overview of the company, its history, operations, objectives.
  - Officers of the company
    - CVs of the key officers of the company showing their track record in the development and construction industry
  
- **Construction and Development**
  - Documentation from previous (current & completed) development projects:
    - Project descriptions including construction methods
    - Loan to Value, and track record in repaying loan as agreed
    - Client references, and performance against original plans
    - Profitability and cash flow analysis
  - Documentation for the project(s) that require financing:
    - Project description
    - Market analysis
    - Pre-finance cash flow projections showing revenue & expense
    - Proposed construction methods and technologies
    - Name of architect
    - Method to be used for appointment of main contractor
    - Loan requirements:
      - Availability of sovereign guarantees to protect the loan
      - Percentage of loan to be used for importation of construction materials and technologies
      - Length (tenor) of loan
      - Special repayment requirements